



Giving Your Loved Ones a Head Start

by Lorraine R. Salvo, CFP[®], CDFA[®]

When you give your child, grandchild, niece, or nephew a trendy gadget as a gift, they may enjoy it for a while, then move on to something new. However, when you help them fund their college education, the benefits can be lifelong with ripple effects across generations. than \$60,000 per year.³ Costs are higher when you include room and board and other expenses, such as books and travel to and from school.

School

Tuition and Fees

Those with a college degree tend to earn

more. Helping a loved one pay for an undergraduate degree can give them an edge. According to the College Board, an individual with a bachelor's degree earns about 65% more, on average, than a high school graduate and about \$400,000 more over the course of a lifetime, factoring for the cost of the degree.¹

College costs are on the rise. The cost to attend a private four-year institution increased by an average of 6% over the ten-year period between 2012/13 – 2022/23.² For the top national universities (per U.S. News & World Report), tuition and fees are currently at more

Princeton University	\$57,410
MIT	\$57,987
Harvard University	\$57,261
Stanford University	\$56,169
Yale University	\$62,250
University of Chicago	\$62,940
Johns Hopkins	\$60,480
University of Pennsylvania	\$63,452
California Institute of Technology	\$60,864
Duke University	\$63,054



There are many options for saving. A

529 Savings Plan, also known as a qualified tuition plan, is a tax-advantaged way to save for college. Account earnings grow tax free, qualified withdrawals are not subject to tax if used for qualified education expenses, and depending on your state of residence, you may be able to deduct contributions from your state income tax calculations. Recently, SECURE Act 2.0 created a solution for unused <u>529 Savings Plan assets</u>. Starting in 2024, 529 Plan account owners can roll over up to an aggregate lifetime limit of \$35,000 from a 529 Plan into a Roth IRA for the benefit of the 529 Plan beneficiary, subject to certain restrictions.⁴

Unlike 529 Plans, UGMA (Uniform Gift to Minors Accounts) and UTMA (Uniform Transfers to Minors Accounts) do not offer tax advantages but are more flexible in their use. Gifts amounts are unlimited (but amounts above the federal gift tax maximum are taxable) and the assets do not have to be used for education. However, these are custodial accounts owned by the named minor which could affect their ability to qualify for student aid. Contributions are irrevocable, becoming the property of the beneficiary upon transfer; and when the beneficiary reaches the age of majority, he or she gains control of the assets. For high-net-worth individuals, a trust may provide the most flexibility when it comes to saving for college because the funds are not limited to educational purposes or to one beneficiary, and assets in the trust are protected from creditors.

Starting early can make a difference.

Regular contributions to a 529 Plan can add up significantly over time, especially with the benefit of compounding interest. As an example, imagine you welcomed a new granddaughter into the family this year. By committing to contribute \$1,500 into a 529 Plan twice each year, with one deposit on her birthday and one for the holidays, and assuming an average annual return of 6%, your contributions could potentially add up to more than \$86,000 toward her tuition! And if you double the gift and deposit \$3,000 twice a year, your contributions may provide more than \$170,000 that can be applied towards her education.

There are many ways to help a loved one save for college. Your Palisade team can work with you to develop a strategy that is best for your family.

Not yet working with Palisade?

CONTACT US TO LEARN MORE

1 Education Pays 2023, The Benefits of Higher Education for Individuals and Society, Ma, Jennifer and Pender, Matea, College Board

2 Trend in College Pricing and Student Aid 2022, College Board

3 Best National University Rankings, U.S. News & World Report, as of 3/30/23

4 https://www.fidelity.com/learning-center/wealth-management-insights/secure-act-2-529s-and-iras

palisadecapital.com One Bridge Plaza, Suite 1095, Fort Lee, New Jersey 07024 201-585-7733



IMPORTANT INFORMATION

The information contained herein reflects the view of Palisade Capital Management and its affiliates (collectively, "Palisade" or the "Firm") as of the date of publication. These views are subject to change without notice at any time subsequent to the date of issue. All information provided in this letter is for information purposes only and should not be deemed as investment advice or a recommendation to purchase or sell any specific security. While the information presented herein is believed to be reliable, no assurance, representation, or warranty is made concerning the accuracy of the data presented. In addition, there can be no guarantee that any projection, forecast, or opinion in the latter will be realized. Always consult with your CPA or tax professional. State tax laws vary.

Palisade is an SEC registered investment management firm established in 1995. Based in Fort Lee, NJ, the Firm manages a variety of assets for a diversified client base, including institutions, foundations, endowments, pension and profit-sharing plans, retirement plans, mutual funds, private limited partnerships, family offices, and high net worth individuals. Registration with the Securities and Exchange Commission does not imply a certain level of skill or expertise.

Certain information contained in this letter constitutes "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "should," "expect," "anticipate," "project," "estimate," "intend," "continue," or "believe," or the negatives thereof or other variations thereon or comparable terminology. Due to various risks and uncertainties, actual events, results, or the actual performance of investments may differ materially from those reflected or contemplated in such forward-looking statements. Nothing herein may be relied upon as a guarantee, promise, assurance, or a representation as to the future.

Investing in securities involves risk, including the risk the entire amount invested may be lost. Securities investments are not guaranteed. Palisade's valuation predictions may not be correct and/or achieved within the anticipated time frame. Fixed income securities are generally subject to interest rate risks. The risk is greater for long-term securities than for short-term securities. A risk in a long-term purchase strategy is that Palisade may not take advantage of short-term gains that could be profitable. Moreover, if Palisade's predictions are incorrect, a security may decline sharply in value before being sold. Conversely, a risk in a short-term guins that could be profitable. Equity and equity-linked securities fluctuate in value in response to many factors, including the activities and financial condition of individual companies, the business market in which individual companies compete, industry market conditions, interest rates, and general economic environments. REITS are affected by underlying real estate values, which may have an exaggerated effect to the extent those REITs concentrate investments in particular geographic regions or property types. A company issuing convertible securities may default. Please note, each client account has different characteristics and other accounts with the same strategy may have materially different results. The actual characteristics of any particular account will very based on a number of factors including, but not limited to (i) the size of the account; (ii) the timing of investment; (ii) investment restrictions applicable to the account, if any; and (iv) market exigencies at the time of investment.

Past performance is not a guarantee of future results.

palisadecapital.com | One Bridge Plaza, Suite 1095, Fort Lee, New Jersey 07024 | 201-585-7733